



CANCER PREVENTION INSTITUTE OF CALIFORNIA

Preventing Cancer. Promoting Life.

2010 Annual Report

GET IN FRONT



You have things to do. People to see. Family to enjoy.

But do you know that half of Californians will get cancer at some point in their lives? That's every other person. You or me. Think this is unacceptable? So do we. That's why we're working every day to prevent cancer here at the Cancer Prevention Institute of California. We don't have the patience to become patients, so we're addressing the three P's of Prevention:

Public Policy

Our scientists develop and test public programs that have been proven to reduce cancer or risk for cancer.

Physician and Patient interactions

Our research findings help doctors and patients work better as a team to manage cancer risk and use the right preventive approach.

Personal choices

We conduct studies to push beyond what we already know about cancer risk regarding diet, exercise, smoking and alcohol consumption, to find more ways you can lower your risk.

Our data collection and management, rigorous science and community partnerships work together to ensure our success in these three areas. As you'll see in this report, we are getting in front of cancer throughout the year and we hope you'll join us.



ONE out of TWO

Liver & Bile Duct (Females) 429.69

Liver & Bile Duct (Males) Priority 2: 384.80

Priority 6: stable and similar 523.80

Cervix (Females) 69.88

Thyroid (Males) 397.86

Uterus (Females) 433.20

Priority 7: stable and below 573.47

Esophagus (Males) Falling 426.17

Trend 379.03

Priority 5: falling and above 436.60

Childhood (Ages <20, All Sites) (Females) 415.28

Greater Bay Area 497.32

Stomach (Females) 456.71

Stomach (Males) 410.47

Thyroid (Females) 569.9

San Francisco Bay Area 397.86

Priority 3: falling and similar 436.60

Bladder (Males) 475.12

Brain & ONS (Males) 452.21

Brain & ONS (Females) 455.32

Breast (Females) 404.80

Santa Cruz County 563.43

Childhood (Ages <15, All Sites) (Females) 334.96

Los Angeles 447.5

Childhood (Ages <15, All Sites) (Males) 400.41

Localized (confined to primary site) 29

White 1.1 per 100,000 men 0.8 per 100,000 women

All Races 1.0 per 100,000 men 1.0 per 100,000 women

Hispanic 1.5 per 100,000 men 1.5 per 100,000 women

Letter from
Cancer Prevention
Institute of California
Board Chair and
Chief Executive Officer



IT IS A PLEASURE TO REPORT ON A YEAR so filled with accomplishments. From major awards to new grants and programs, new Board members, and our expanding national profile, we have used our assets intelligently to make solid progress as a national leader in cancer prevention research. We are proud, in this report, to call out some of our brightest achievements in 2010.

The Cancer Prevention Institute of California is attacking cancer *before* it strikes. We are on the job every day, delivering new insights into how cancer starts so that the right intervention, delivered at the right time in the right place can stop cancer before it starts. Our expertise is in breakthrough findings on where cancer starts, collaborative partnerships with both the largest institutions and grassroots community activists, developing and delivering new applications of technology, excellence in reporting results, better understanding of the relationship between an individual's socioeconomic status and cancer risk, and information about disparities in cancer incidence and survival.

We are relentless in our pursuit of answers. We want to talk with you and hear from you, and we invite you to join the conversation by following any of the links below or connecting to www.getinfront.org, our new awareness and fundraising campaign.

We hope you'll keep up with us because in many ways the best part of 2010 is that we met so many of you. We have placed our breaking news on the major social networks and other new media, launched the Get In Front campaign, and hosted small events, all in an effort to spread the message of the importance of cancer prevention research and to share our progress directly with those we serve. We have begun a conversation that takes us right to the very heart of why we're here—to stop cancer.

Thank you for your support.

Be well,

Samuel Bronfman II
Chair, CPIC Board of Trustees

Sally Glaser, Ph.D.
Chief Executive Officer

The mission of the Cancer Prevention Institute of California is to prevent cancer and reduce its burden where it cannot yet be prevented.

ONE out of TWO



10 Big Stories

Welcome to the 2010 Annual Report of the Cancer Prevention Institute of California.

This year, we've provided you with a snapshot of our biggest news in the past year. For a more detailed picture of each story, visit the webpage via the link provided at the end of each story. If you have questions or ideas about how we Get In Front, contact us at communications@cpic.org. We'd love to hear from you.

1. New Name, Same Mission to Prevent Cancer

The Northern California Cancer Center became the Cancer Prevention Institute of California on February 17, 2010. The new name immediately communicates the organization's mission to prevent cancer and reflects its service to the entire state of California. It also provides an instant and powerful message about CPIC's critical work in cancer prevention, conveys CPIC's purpose clearly, and more accurately portrays CPIC's area of expertise. There was no change to the organization's management. CPIC continues to study the causes and survival of numerous cancers, manage a statewide contract that refers low income and medically underserved women to free cancer screenings, and conduct a wide range of community seminars.



www.cpic.org/new-name



2. Kim Rhoads: A Vision for Community Partnership

In March, Kim Rhoads, MD, MPH, became director of cancer education and community partnership for both CPIC and the Stanford Cancer Center. Rhoads, who continues to serve as an assistant professor of surgery at the Stanford University School of Medicine, has brought to the newly created position a combination of



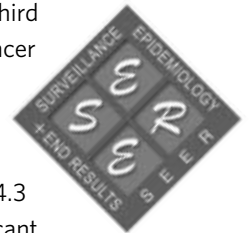
specialized clinical and research training, along with unique experience as a community organizer in northern California. The role allows for community participation in academic research by letting people, especially low-income people and minorities, identify their greatest health needs. Rhoads

and her team can then create research that addresses those needs and implement it.

www.cpic.org/Rhoads-Director

3. Renewal of SEER Program at CPIC

Last summer, CPIC secured its third contract to run the National Cancer Institute's Surveillance Epidemiology and End Results (SEER) program for the Greater San Francisco Bay Area. The \$34.3 million contract provides significant support for CPIC's operation of the Greater Bay Area Cancer Registry (GBACR), which collects and manages data on all cancer cases diagnosed in the nine Greater Bay Area counties. It also funds the organization's dissemination of the data for research and its own surveillance research activities, which use cancer and population data to better understand patterns of cancer occurrence, treatment and survival for the Greater Bay Area, California, the US and other countries.



www.cpic.org/SEER-2010



4. *New York Times* Writer Presents at CPIC Community Education Program on Caregiving

New York Times Personal Health Columnist Jane Brody was the

keynote speaker at CPIC's September 11th "Caregiving, Caregivers and Cancer Conference." The conference was a practical, proactive, and informative program for caregivers, cancer patients and their families, and health care providers. The one-day Community Education Program conference also featured presentations from physicians, nurses, social workers, an estate attorney, a medical insurance counselor, and therapists from Bay Area universities, community medical settings, and private practice.

www.cpic.org/Jane-Brody

5. Three New Board Members Join CPIC

In 2010, the Cancer Prevention Institute of California elected three outstanding civic leaders to its Board of Trustees. Francis "Pancho" Chang brings to the CPIC Board extensive experience with nonprofit management and an intimate familiarity with health concerns in the Asian/Pacific Islander American community. Vinita Gupta is an impassioned voice for the community and actively supports women's causes. Louis "Lou" Weller brings to the CPIC Board a passion for our mission combined with financial and oversight skills. All three are actively playing a role in our mission to prevent cancer and to reduce its burden where it cannot yet be prevented.

www.cpic.org/Louis-Weller-2010

www.cpic.org/Pancho-Chang-2010

www.cpic.org/Vinita-Gupta-2010



6. CPIC Discovers Need for Melanoma Prevention Efforts Targeting California Hispanics

CPIC's Dr. Christina Clarke and her collaborators found that Hispanics develop thicker, more difficult-to-treat and deadly melanoma tumors at younger ages. This is



occurring especially in poorer neighborhoods. This, along with a 2009 CPIC finding that found melanoma rates to be increasing nationally, points to the need for prevention efforts tailored to Hispanics, who represent 36% of California's population. Based on the findings, Dr.

Clarke emphasized the need

for melanoma prevention messages targeted toward Hispanics—especially for those with limited literacy in English and knowledge of the American healthcare system—as well as more awareness among healthcare practitioners of the particular type of melanoma risk in the Hispanic population.

www.cpic.org/melanoma-Hispanics-2010

7. Launch of Get In Front Website



In the fall of 2010, CPIC unveiled its new Get In Front® cancer prevention campaign website, www.getinfront.org. The mission

of Get In Front is to raise awareness and funds and mobilize support for research to prevent cancer before it begins. The new website invites its visitors to join the growing movement of Californians who refuse to simply wait for a cure. They can take action by: signing the Get In Front manifesto, posting their support on Twitter and Facebook, making a gift to support cancer prevention, and even creating a personalized dedication video.

www.getinfront.org

8.

Grant Extends California Teachers Study Work at CPIC

The National Cancer Institute awarded a \$2.6 million grant to CPIC to support the institute's work as part of the California Teachers Study, one of the largest longitudinal studies of women's health. The study has followed more than 133,000 of the state's female teachers for over 15 years to learn about what factors put women at risk for cancer and other health issues. With the new funding, CPIC scientists are using the study's data and data from the California Cancer Registry to determine how lifelong and changing patterns of body fat and obesity are associated with breast, endometrial and colon cancers.



www.cpic.org/Teachers-Study-Grant-2010

9.

CPIC Scientist Named Author of the Year



CPIC Research Scientist Scarlett Lin Gomez, Ph.D., was named "2010 American Journal of Public Health Author of the Year." Dr. Gomez was the recipient of the award as a result of her research article based on her study of breast cancer in Asian American

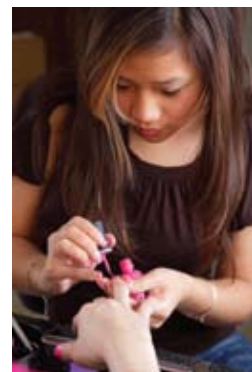
groups titled, "Disparities in Breast Cancer Survival Among Asian Women by Ethnicity and Immigrant Status." The Author of the Year is selected by the editors for the author or authors of a paper that has advanced a given public health policy or program by persuading readers to think differently about a topic. Dr. Gomez also presented her findings at the National Press Club in Washington, D.C. in May.

www.cpic.org/Gomez-Author-of-the-Year

10.

Nail Salon Research Work Catapults CPIC to National Attention

On November 10, a *New York Times* article on nail salons mentioned the work of CPIC Research Scientist Dr. Thu Quach. Dr. Quach studies nail salon workers' exposure to chemicals in the workplace and said in the article that "a lot of the workers have been exposed to chemical warfare, especially dioxins. We don't know if it makes them more vulnerable to chronic health problems." The work of Dr. Quach and her collaborators partly contributed to the San Francisco Board of Supervisors Public Safety Committee's passing of the Healthy Nail Salon Recognition ordinance last October, which publicly identifies salons that use polishes free of the chemicals toluene, dibutyl phthalate (DBP), and formaldehyde.



<http://www.nytimes.com/2010/11/11/us/11nails.html>

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www.cpic.org



CPIC In Front eNewsletter
www.cpic.org/newsletter_signup



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www.facebook.com/CPICal



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www.twitter.com/CPICal



Get In Front campaign website
www.getinfront.org



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www.twitter.com/getinfront

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Statement of Financial Position

June 30	2010	2009
Assets		
Cash and cash equivalents	\$ 2,621,323	\$ 3,096,515
Investments	95,020	695,896
Accounts receivable, net:		
Billed	989,597	1,049,800
Unbilled	1,652,463	767,368
Prepaid expenses	269,199	273,110
Fixed assets, net	72,620	129,939
Total assets	\$ 5,700,222	\$ 6,012,628
Liabilities and Net Assets		
LIABILITIES		
Accounts payable	\$ 132,625	\$ 108,437
Accrued liabilities	1,220,615	1,125,339
Subcontracts payable	416,566	215,909
Lease payable	3,219	27,830
Deferred revenue	558,556	799,652
Deferred rent	718,819	824,489
Total liabilities	3,050,400	3,101,656
NET ASSETS		
Unrestricted	1,988,140	1,981,176
Temporarily restricted	661,682	929,796
Total net assets	2,649,822	2,910,972
Total liabilities and net assets	\$ 5,700,222	\$ 6,012,628

Statement of Activities

Year Ended June 30, 2010

	Unrestricted	Temporarily Restricted	Total
REVENUES			
Contracts and contract-related income	\$ 9,589,998		\$ 9,589,998
Grants	3,528,931		3,528,931
Fees for services	180,355		180,355
Contributions and other	228,371	\$ 622,302	850,673
Interest	131,754		131,754
Net assets released from restrictions	890,416	(890,416)	
Total revenues and other support	14,549,825	(268,114)	14,281,711
EXPENSES			
Program services:			
Research	8,484,953		8,484,953
Information	921,298		921,298
Education	540,627		540,627
Supporting services:			
Facilities and administration	4,237,191		4,237,191
Fundraising	268,775		268,775
Other	90,017		90,017
Total expenses	14,542,861		14,542,861
CHANGE IN NET ASSETS	6,964	(268,114)	(261,150)
Net Assets, beginning of year	1,981,176	929,796	2,910,972
Net Assets, end of year	\$ 1,988,140	\$ 661,682	\$ 2,649,822

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2010 *Those Who Made It Possible*

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*In Honor of Vicki Willock
 and John Frankel*
 Terri Kwiatek

In Memory of Angelo Zan
 Mr. and Mrs. Bob Tallerico

In Memory of Vincenza Zilli
 Mr. and Mrs. Pedro Espinosa

*Every attempt has been made
 for accuracy. We apologize for
 any errors or omissions and
 encourage you to contact us
 with any necessary corrections
 at communications@cpic.org.*